



KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)

REGULAR BOARD MEETING

**WEDNESDAY, JANUARY 25, 2023 3:00PM – 5:00PM
KEDC OFFICE – LEXINGTON, KY**

SUPT. PATRICK RICHARDSON, CHAIRMAN

BOARD BUSINESS REPORT

1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 15 OF 74 VOTING MEMBERS)

2. ACTIONS BY CONSENT

2.1. APPROVAL OF MINUTES

Recommend approval of the [minutes](#) of the November 16, 2022, regular meeting.

2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER

Recommend approval of the [financial report](#) for November and December 2022, and the Orders of the Treasurer for the period [November 1, 2022 through November 30, 2022](#) and [December 1, 2022 through December 31, 2022](#).

2.3. PERSONNEL REPORT

- 2.3.1.** Accepted the resignation of Steve Ison, Adult Education Instructor, effective December 14, 2022.
- 2.3.2.** Approved \$1,000.00 stipend pay to Carla Kersey, Project Development Coordinator, for additional duties.
- 2.3.3.** Increase Contessa Love, Chief People Officer, to Class 13, Step 19, to be paid from the Director/Coordinator/Consultant salary schedule, effective January 3, 2023.
- 2.3.4.** Employed Jamie Saylor, Grant Coordinator, Class 6, Step 18, to be paid from the Director/Coordinator/Consultant Salary Schedule, effective January 3, 2023 (previously reported as 2022).

2.4. BID SPECIFICATION

2.4.1. Recommend acknowledgement of the Executive Director's approval of the Preferred Vendor bid specifications for Structured Cabling (PV-STRUCTUREDCABLING-2023).

2.5. BID SPECIFICATION SUPPLEMENT

2.5.1. Recommend acknowledgement of the Executive Director's approval to post a supplement to the Roofing Systems and Services Bid (KPC-Roof-Systems-and-Services_FINAL)

2.6. BID CONTRACT AMENDMENT

2.6.1. Recommend acknowledgement of the Executive Director's approval of an updated model for GeoSync Campus Mapping Pricing from CDP Mapsync, a KPC Preferred Vendor.

2.7. BID CONTRACT RENEWAL

2.7.1. Recommend acknowledgement of the Executive Director's approval of a one-year contract renewal to American Bus and Accessories, Inc. for Contract PV-BPA-2018 (Bus Parts Accessories) for the period of January 1, 2023 through December 31, 2023.

2.7.2. Recommend acknowledgement of the Executive Director's approval of a one-year bid renewal to Heartland Payment Systems, dba Heartland School Solutions (aka Mealviewer) and Nutrislice, Inc. for Contract RFP-Nutrition-DSS-2018 (Digital Signs/Online Ordering Software) for the period of January 1, 2023 through December 31, 2023.

2.7.3. Recommend acknowledgement of the Executive Director's approval of a one-year bid renewal to Datum Insights, LLC, for Contract RFP-MUNIS REPORTING-2021 for the period of December 1, 2022 through November 30, 2023. Contract includes an addendum to the contract period.

2.7.4. Recommend acknowledgement of the Executive Director's approval of up to a 180 day bid contract extension beginning December 1, 2022, for the following roofing vendors beginning to allow additional items to be added:

Contract Number	Bid Description	Company Name
10100323-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	ABR Construction, Inc.
10100331-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Bri-Den Co., Inc., The
10100826-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Eskola, LLC
10100596-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Imbus Roofing Co., Inc.
10100351-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Preferred Construction Services, Inc.
10100356-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Swift Roofing, Inc.
10100597-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Tri-State Roofing & Sheet Metal Company
10100360-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Wm. Kramer & Son, Inc.

2.8. BID CONTRACT AWARDS

2.8.1. Recommend acknowledgement of the Executive Director's approval of a bid contract award to 806 Technologies, Inc. for K12 Title Documentation Bid RFP-K12 Title Documentation Platform-2022.

2.8.2. Recommend acknowledgement of the Executive Director's approval of bid contract award to the attached list of vendors for Dairy Bid PV-DAIRY-2022, with a contract period of August 1, 2022 through July 31, 2023.

2.8.3. Recommend acknowledgement of the Executive Director's approval of bid contract award to the attached list of vendors for Bakery Bid PV-BAKERY-2022, with a contract period of August 1, 2022 through July 31, 2023.

2.8.4. Recommend acknowledgement of the Executive Director's approval of bid contract award to the following vendors for the Roofing Systems and Services Supplemental bid (PV-ROOFING SYSTEMS-2020.SUPPLEMENT), with a contract period of January 20, 2023 through December 31, 2023.

- Geoghegan Roofing - Louisville, KY
- Highland Roofing Company, Inc. - Louisville, KY

2.9. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

2.9.1. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.27 Catalog/Price List/Store Shelf bids opened and made effective on November 1, 2022 through December 31, 2023. We received 8 bids for CLS2022.27, of which 5 were awarded and 3 rejected.

Vendor	Status
Commonwealth Sign Co.	Rejected, did not meet bid specifications
Enervise	Awarded
High Voltage Printing	Awarded
Hot Mess Vinyl Creations	Awarded
Mortimer Media Group	Awarded
Nu-Idea	Rejected, did not meet bid specifications
Thorobred Custom Sportswear	Awarded
Youngspeeds	Rejected, did not meet bid specifications

2.9.2. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.28 Catalog/Price List/Store Shelf bids opened and made effective on November 15, 2022 through December 31, 2023. We received 9 bids for CLS2022.28, of which 6 were awarded and 3 rejected.

Vendor	Status
AGiRepair, Inc.	Awarded
AGParts Worldwide, Inc.	Awarded
Best One Fleet Service	Rejected, did not meet bid specifications
Commonwealth Sign Co.	Awarded
Imagine Learning, LLC	Awarded
Newsela	Awarded
Noteworthy Creative Group	Awarded
Rebel Athletic, Inc.	Rejected, did not meet bid specifications
Shirts By Design	Rejected, did not meet bid specifications

2.9.3. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.29 Catalog/Price List/Store Shelf bids opened and made effective on November 29, 2022 through December 31, 2023. We received 4 bids for CLS2022.29, of which 4 were awarded.

Vendor	Status
2 Armes and a Shirt, LLC	Awarded
Best One Fleet Service	Awarded
Inspired Technologies, LLC	Awarded
Meade Tractor	Awarded

2.10. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2022-2023 unless otherwise noted):

GENERAL FUND

- 2.10.1. [American Fidelity Section 125 Flexible Benefit Plan](#)
- 2.10.2. [Commonwealth of Kentucky – KY Skills U FY23 Contract Modification - \\$1,148,428.00](#)
- 2.10.3. [L&J Advisors, LLC – Lauren Evanovich – Restorative Practices on Feb. 23-24, 2023 - \\$2,250.00/day plus travel expenses](#)
- 2.10.4. [Novak Education – Full day professional learning - \\$5,500.00](#)
- 2.10.5. [Eastern Kentucky University – Advantage Program Memorandum of Understanding](#)
- 2.10.6. [Eastern Kentucky University – Option 9 Agreement](#)
- 2.10.7. [Action Business Suppliers, Inc. – Contract 10100234-PV-OS-2020 R2](#)
- 2.10.8. [CDP Engineers, Inc. – Contract 10100778-RFP-GIS CAMPUS MAPPING-2020 R2](#)
- 2.10.9. [Kerr Workplace Solutions – Contract 10100022-PV-OS-2020 R2](#)

GRANT CONTRACTS

- 2.10.10. [Educator's Media Resource Group \(EMRG\) – Custom Training Series - \\$279,000.00 \(KDE DEIB Modules\)](#)
- 2.10.11. [Presenter Contractual Agreement – KDE Health & PE Grant – Joel Katte - \\$200.00](#)
- 2.10.12. Presenter Contractual Agreements – ASPIRE/ACHIEVE
 - [Debra K. Cullen - \\$150.00/hr plus travel](#)
 - [Tanny McGregor - \\$10,451.00](#)
 - [Kathy Swan - \\$5,000.00 per session](#)
- 2.10.13. Presenter Contractual Agreements – CHARGE
 - [Stephanie Howell - \\$150.00/hr plus travel](#)
 - [Jeffery Nokes - \\$150.00/hr plus travel](#)
 - [Dr. Joseph Pearson - \\$150.00/hr plus travel](#)
- 2.10.14. Presenter Contractual Agreements – CHARGE/HERO
 - [Freedoms Foundation at Valley Forge - \\$150.00/hr plus travel](#)
 - [Kelley Brown – \\$150.00/hr plus travel](#)
 - [Dr. Melanie Goan - \\$150.00/hr plus travel](#)
 - [Carly Muetterties - \\$150.00/hr plus travel](#)
 - [Laurie Risley - \\$150.00/hr plus travel](#)
 - [Sam Terry - \\$150.00/hr plus travel](#)
- 2.10.15. Presenter Contractual Agreement – HERO
 - [Tom Bober – \\$150.00/hr plus travel](#)
- 2.10.16. Presenter Contractual Agreements - RENAISSANCE
 - [Pooja K. Agarwal - Unleash Learning, LLC - \\$2,000.00 per session plus travel](#)
 - [Kristy Brugar - \\$150.00/hr plus travel](#)
 - [Eric Curts - \\$150.00/hr plus travel](#)
 - [Stephanie Howell - \\$150.00/hr plus travel](#)
 - [Josh Fletcher - \\$150.00/hr plus travel](#)
 - [George Ella Lyon - \\$1,700.00 per session plus travel](#)
 - [Melissa McEuen - \\$150.00/hr plus travel](#)
- 2.10.17. Presenter Contractual Agreements – RENAISSANCE/HERO/CHARGE
 - [Gregory Acker - \\$150.00/hr plus travel](#)
 - [Dr. Desiree Alexander - \\$150.00/hr plus travel](#)
 - [Cynthia Resor - \\$150.00/hr plus travel](#)

3. DISCUSSION ITEMS

3.1. 2022-2023 KEDC SUPERINTENDENT AND CERTIFIED SALARY SCHEDULES

The [2022-2023 KEDC Superintendent Salary Schedules](#) can be found at this link and [2022-2023 Certified Salary Schedules](#) can be found at this link. Both will be emailed to you following Wednesday's meeting. These are provided exclusively to KEDC Board Members with data provided by the KY Department of Education.

3.2. SPRING TEACH TO LEAD EVENT PRESENTATION OPPORTUNITY

Dr. Jim Evans and Wendy King, along with four CHARGE grant participants (3 teachers and 1 principal from Pineville and Knox Counties), have been chosen to present in Atlanta in March. Only 20 teams across the nation were selected! They will be doing a Problem of Practice around PLCs. We are proud of them!

3.3. STUDENT SCHOLARSHIP OPPORTUNITY

KEDC is excited to once again extend an opportunity for graduating seniors of our member districts to apply for our annual scholarship. We will award one \$2,500.00 scholarship for college (2 or 4 year), technical or vocational bound students that meet the criteria set forth in the attached guidelines. It is an honor to be able to provide this opportunity for our deserving seniors! The deadline for submission is April 1, 2023.

3.4. UPCOMING SCHEDULE OF BOARD MEETINGS

February 15-16, 2023 – KEDC Office, Lexington, KY

March 15-17, 2023 – Hilton, Downtown Lexington - In conjunction with KHSAA Boys' Bball Tourney

- Wednesday, March 15th – Board Meeting 3:30pm – 5:00pm
 - Thursday, March 16th – Personnel Law Training with Tim Crawford – 9:00am-11:00am
 - Friday, March 17th – Superintendent Networking Breakfast – 9:00am
- **KEDC has a block of rooms at the Hilton Downtown in Lexington.

April 19-20, 2023 – KEDC Office, Lexington, KY